



## AGREEMENT OF SALE for DELAWARE RESIDENTIAL PROPERTY

*This is a legally binding agreement; if not understood, seek competent legal advice prior to signing.*

THIS FORM IS DESIGNED AND INTENDED FOR THE SALE AND PURCHASE OF RESIDENTIAL REAL ESTATE LOCATED  
IN THE STATE OF DELAWARE

**1. PARTIES.**

SELLER: \_\_\_\_\_

Address: \_\_\_\_\_

BUYER: \_\_\_\_\_

Address: \_\_\_\_\_

**2. PROPERTY.** Buyer hereby agrees to purchase from Seller and Seller agrees to convey to Buyer that Property identified as TAX PARCEL # \_\_\_\_\_

being situated in \_\_\_\_\_ County, Delaware and further identified as: \_\_\_\_\_

**3. PAYMENT TERMS.**

A. PURCHASE PRICE \$ \_\_\_\_\_

To be paid as follows:

B. DEPOSIT UPON SIGNING THIS AGREEMENT \$ \_\_\_\_\_;

In the form of  Check  Cash  Other \_\_\_\_\_

C. ADDL. DEPOSIT DUE WITHIN \_\_\_\_\_ DAYS OF ACCEPTANCE \$ \_\_\_\_\_;

D. BALANCE OF PURCHASE PRICE (A minus B & C)  
(Loan Balance, if any, plus remaining Down Payment) \$ \_\_\_\_\_

All sums deposited by Buyer prior to the time of final settlement shall be placed in a *non-interest bearing* escrow account with Listing Broker ("Escrow Broker") unless otherwise specified in this Agreement. Any funds delivered to the Escrow Broker within 15 calendar days of settlement shall be certified funds. *Funds paid by Buyer at settlement shall be in cash, certified check, cashiers check, treasurer's check, wire transfer or a Delaware attorney's escrow check.* Seller's net proceeds shall be paid by check from the settling attorney's escrow account unless other arrangements are made with the attorney.

**4. INCLUSIONS/ EXCLUSIONS.** Unless specifically excluded by this Agreement the purchase price shall also include the following, as and if now installed, stored in, or located on the Property: all presently existing plumbing, heating, electrical and central air conditioning systems; and all other permanent or attached fixtures including but not limited to, all existing shutters, awnings, wall to wall carpeting, radiator covers, cabinets, shelves, mirrors fixed in place, attic/exhaust fans, lighting and plumbing fixtures, and landscaping.

Certain other now existing items which may be considered personal property, whether installed or stored upon the property, are included, as follows **(if neither column is checked, item shall be considered excluded):**

YES	NO	YES	NO	YES	NO
<input type="checkbox"/>	<input type="checkbox"/> Oven or Range	<input type="checkbox"/>	<input type="checkbox"/> Window A/C Units # _____	<input type="checkbox"/>	<input type="checkbox"/> Draperies/Curtains
<input type="checkbox"/>	<input type="checkbox"/> Cooktop	<input type="checkbox"/>	<input type="checkbox"/> Smoke Detectors	<input type="checkbox"/>	<input type="checkbox"/> Drapery/Curtain rods
<input type="checkbox"/>	<input type="checkbox"/> Wall Oven(s) # _____	<input type="checkbox"/>	<input type="checkbox"/> Fireplace Equipment	<input type="checkbox"/>	<input type="checkbox"/> Shades/Blinds
<input type="checkbox"/>	<input type="checkbox"/> Refrigerator(s) # _____	<input type="checkbox"/>	<input type="checkbox"/> Fireplace Screen/Doors	<input type="checkbox"/>	<input type="checkbox"/> Cornices/Valances
<input type="checkbox"/>	<input type="checkbox"/> with icemaker	<input type="checkbox"/>	<input type="checkbox"/> Electronic Air Filter	<input type="checkbox"/>	<input type="checkbox"/> Sheds/Outbuildings # _____
<input type="checkbox"/>	<input type="checkbox"/> Freezer	<input type="checkbox"/>	<input type="checkbox"/> Attic fan	<input type="checkbox"/>	<input type="checkbox"/> Playground Equipment
<input type="checkbox"/>	<input type="checkbox"/> Dishwasher	<input type="checkbox"/>	<input type="checkbox"/> Whole house fan	<input type="checkbox"/>	<input type="checkbox"/> Wood Stove
<input type="checkbox"/>	<input type="checkbox"/> Disposal	<input type="checkbox"/>	<input type="checkbox"/> Window Fan(s) # _____	<input type="checkbox"/>	<input type="checkbox"/> Satellite Dish
<input type="checkbox"/>	<input type="checkbox"/> Microwave	<input type="checkbox"/>	<input type="checkbox"/> Ceiling Fan(s) # _____	<input type="checkbox"/>	<input type="checkbox"/> with controls & Remote(s)
<input type="checkbox"/>	<input type="checkbox"/> Washer	<input type="checkbox"/>	<input type="checkbox"/> Central Vacuum	<input type="checkbox"/>	<input type="checkbox"/> Fuel Storage Tank(s) (owned)
<input type="checkbox"/>	<input type="checkbox"/> Clothes Dryer	<input type="checkbox"/>	<input type="checkbox"/> with attachments	<input type="checkbox"/>	<input type="checkbox"/> Fuel Storage Tank(s) (leased)
<input type="checkbox"/>	<input type="checkbox"/> Bathroom Vents/Fans	<input type="checkbox"/>	<input type="checkbox"/> Intercoms	<input type="checkbox"/>	<input type="checkbox"/> Security Systems (owned)
<input type="checkbox"/>	<input type="checkbox"/> Trash Compactor	<input type="checkbox"/>	<input type="checkbox"/> Solar Equipment	<input type="checkbox"/>	<input type="checkbox"/> Security Systems (leased)
<input type="checkbox"/>	<input type="checkbox"/> Water Conditioner (owned)	<input type="checkbox"/>	<input type="checkbox"/> Attached Antenna/Rotor	<input type="checkbox"/>	<input type="checkbox"/> Fire detecting equip (owned)
<input type="checkbox"/>	<input type="checkbox"/> Water Conditioner (leased)	<input type="checkbox"/>	<input type="checkbox"/> Range Hood-exhaust fan	<input type="checkbox"/>	<input type="checkbox"/> Fire detecting equip (leased)
<input type="checkbox"/>	<input type="checkbox"/> Water Filter	<input type="checkbox"/>	<input type="checkbox"/> Garage Opener(s) # _____	Other Items Included/Excluded	
<input type="checkbox"/>	<input type="checkbox"/> Water Heater	<input type="checkbox"/>	<input type="checkbox"/> with remote(s) # _____		
<input type="checkbox"/>	<input type="checkbox"/> Sump Pump	<input type="checkbox"/>	<input type="checkbox"/> Pool Equipment		
<input type="checkbox"/>	<input type="checkbox"/> Storm Windows/Doors	<input type="checkbox"/>	<input type="checkbox"/> Pool cover	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/> Screens	<input type="checkbox"/>	<input type="checkbox"/> Hot Tub, Equipment	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/> Furnace Humidifier	<input type="checkbox"/>	<input type="checkbox"/> with cover	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/> Furnace De-Humidifier				

Seller's Initials \_\_\_\_\_ Buyer's Initials \_\_\_\_\_

ADDITIONAL INCLUSIONS

(Specify): \_\_\_\_\_

ADDITIONAL EXCLUSIONS

(Specify): \_\_\_\_\_

All property sold by this Agreement is called the "Property". No items shall be replaced or substituted without prior written approval of all parties.

5. **RENTAL/ LEASE.** The property  is  is not subject to an existing rental/leasing agreement. Seller will not alter any existing agreement nor enter into any new lease agreement without Buyer's written consent, and will assign all existing leases and transfer security deposits to Buyer at final settlement.

6. **FINANCING CONTINGENCY.**

~~(a) Buyer's obligation to purchase the Property shall be contingent on Buyer's ability to obtain mortgage financing pursuant to the terms set forth below. Each of the terms below as applicable shall be deemed essential to this financing contingency and the Buyer shall not make application for any mortgage financing the terms of which would differ or deviate from the requirements set forth below that would be adverse to the Seller's interest without the Seller's express prior written consent. The Interest rate shall be at the prevailing rate. Should, after Buyer makes application consistent with the terms set forth below, and has diligently and in good faith pursued that application, any commitment for mortgage financing that may be issued deviate from one or more of such terms, and the Buyer elects not to accept the financing thus offered, or the application is denied, the Buyer may, at the Buyer's sole election, void this Agreement, in which event all deposits will be returned to buyer. The terms of mortgage financing are the following:~~

Type of financing: \_\_\_\_\_ Loan Amount: \_\_\_\_\_

Term in years: \_\_\_\_\_ Maximum loan to value ratio: \_\_\_\_\_

Final date for receipt of mortgage commitment (the "Commitment Date"): \_\_\_\_\_

~~(b) Buyer will make written application in a manner consistent with that provided for above within \_\_\_\_\_ calendar days of the effective date of this Agreement, and shall use their best efforts and diligently pursue such financing and promptly file any supplemental information, papers and/or other material that may be requested or required from time to time by the lender. If Buyer fails to make application as specified above, then Seller may declare Buyer in default of this Agreement by tendering written notice of that election to the Buyer at any time prior to the Buyer making application consistent with the terms set forth above. Should Seller elect to declare Buyer in default before such application is completed, the Seller shall have available all the remedies set forth in this Agreement.~~

~~(c) The Buyer shall provide the Seller, or the Seller's Designated Agent, with a copy of any loan commitment or rejection within 3 calendar days of receipt. If a commitment consistent with the terms set forth above, or one that differs from those terms which is nonetheless acceptable to the Buyer is obtained, and said commitment (1) imposes financial obligations upon the Seller which the Seller has not previously agreed to pay, and does not then agree to pay, and/or (2) is contingent upon the sale of any real or personal property owned by the Buyer, then Seller may within 5 calendar days after receipt of a copy of the commitment, cancel this Agreement in writing, and all deposit money shall then be returned to Buyer in accordance with provisions of this Agreement. If such notice is not given, Seller shall be deemed to have accepted said condition(s).~~

~~(d) If a written mortgage commitment is not obtained by the Commitment Date, Seller shall from that time forward have the right to void this Agreement by tendering written notice of that election to the Buyer or the Buyer's Designated Agent provided, however, that if written mortgage commitment is received after the Commitment Date and prior to any such written notice of termination, then this Agreement shall remain in full force and effect, and the Seller's right to void this Agreement for failure to meet the Commitment Date shall be deemed waived. If the Seller elects to terminate as set forth in this paragraph, and the Buyer is not then otherwise in default of the terms of this Agreement, all deposit money shall be returned to the Buyer in accordance with the terms of this Agreement. If Buyer at that time claims that the mortgage application resulted in a denial of that application, and has not provided a copy of that rejection in a timely fashion as set forth in paragraph (c) above, the failure to provide a copy of that letter as required herein shall be deemed a default by the Buyer.~~

7. **SETTLEMENT.** Unless otherwise mutually agreed, final settlement shall be held in \_\_\_\_\_ County, Delaware on \_\_\_\_\_, or before if mutually agreed upon, at which time possession shall be given and Seller shall deliver all keys in Seller's possession or under Seller's control. It is expressly agreed if a longer time is necessary to secure a survey, or to prepare the necessary legal and financial settlement documents, the date of settlement shall be extended for a reasonable time to effect these conditions.

Seller's Initials \_\_\_\_\_ Buyer's Initials \_\_\_\_\_

**8. TIME IS OF THE ESSENCE.** Other than final settlement, time is of the essence in this Agreement. Time is of the essence means that the dates and time frames agreed by the parties must be met. Failure to meet stated dates or time frames may result in waiver of contractual rights or default under the terms of this Agreement.

**9. CONVEYANCE.** The Seller acknowledges that the property is to be conveyed (check one)  **IN FEE SIMPLE;**  **COOP OWNERSHIP;** or  **LEASEHOLD SUBJECT TO AN ANNUAL GROUND RENT,** in the amount of \$ \_\_\_\_\_

**10. DISBURSEMENT OF DEPOSITS.** The parties to this Agreement agree that deposit monies held on account as specified herein shall only be disbursed under one of the following conditions:

- A. Upon final settlement hereunder; OR
- B. Upon a release being signed by all parties to the transaction authorizing disposition of these funds; OR
- C. Upon the filing of an interpleader action in the proper court, thereby causing these funds to be deposited with the court; OR
- D. At such time as one of the parties to the transaction files suit and the court orders the disbursement of these funds.

Buyer and Seller agree that upon payment of deposit monies into court, neither Buyer nor Seller shall have any further right, claim, demand or action against Escrow Broker regarding the return or disposition of the deposit monies.

**11. TRANSFER TAXES; PRO-RATIONS; HEATING FUEL.** Applicable transfer taxes, transfer fees, and/or motor vehicle document fees shall be paid one-half by Buyer and one-half by Seller, except that any exemptions shall benefit only the exempt party. Taxes, special assessments, ground rent, water, sewer, electric and other lienable charges imposed by the State of Delaware, any political subdivision thereof, any school district, neighborhood association and/or condominium common expenses shall be apportioned pro-rata at the time of final settlement, as shall the rents and pre-paid operating expenses if Property is sold subject to a lease, and all security deposits shall be delivered to Buyer at time of settlement. Buyer shall pay Seller at settlement for any heating fuel purchased by Seller and left on Property. Buyer is advised that some propane tanks located on residential properties are leased and ownership of the tank may not be transferred to Buyer as part of this agreement.

Seller  Buyer shall pay for deed preparation. Buyer shall pay all other customary settlement charges and lending costs including survey.

**12. TITLE.** Title is to be good and marketable either fee simple absolute conveyed by Deed of Special Warranty or Lease-hold Estate conveyed by assignment of the existing lease, as applicable, insurable for both owners and lenders coverage at regular rates by a title insurer duly licensed to issue title insurance in the State of Delaware, clear of any liens and encumbrances, except restrictions of record and existing easements generally applicable to properties in the immediate neighborhood or the subdivision in which the property is located. Title shall also be delivered without encroachments or violations of restrictions, zoning or subdivision regulations unless disclosed by Seller on the Seller's Disclosure of Real Property Condition Report. If title objections are raised, Seller shall have 30 days from the date Seller is notified to cure the same, and the settlement date shall be extended accordingly. If objections are not satisfied by the extended settlement date, this Agreement shall terminate and all deposit monies shall be refunded to Buyer and all reasonable legal, loan, survey, and inspection fees incurred by the Buyer will be paid by the Seller, unless Buyer elects to waive the unsatisfied objections and complete the purchase. Seller may use the purchase price payable to Seller at settlement to discharge liens and encumbrances of record in fixed and ascertainable amounts.

**13. NOTICE/DELIVERY OF DOCUMENTS.** In this paragraph, the word "Agreement" includes offers, counteroffers, addenda or any other notice or agreement between the parties. All agreements shall be in writing. Verbal or written communication between the parties or the parties' Designated Agents that this Agreement has been signed and ratified shall be binding on all parties and such verbal notice shall constitute delivery. Written communication shall be effective when sent. A facsimile, electronic record with electronic signature, or photocopy of a signed agreement shall constitute an original. The Buyer or Seller, if there be more than one, expressly agree that notice to one shall be notice to all.

**14. NO RECORDING.** This agreement shall not be recorded or filed in any place of public record. If Buyer does record this Agreement, or permit this Agreement to be recorded, Seller may elect to treat such act as a default and have all the remedies provided herein.

**15. FAIR HOUSING.** All Parties agree to comply with all Fair Housing and Civil Rights laws in the purchase and sale of the property and further agree specifically not to discriminate against any person because of RACE, COLOR, NATIONAL ORIGIN, RELIGION, CREED, SEX, MARITAL STATUS, FAMILIAL STATUS, AGE, and OR HANDICAP/DISABILITY.

**16. FIRPTA.** Section 1445 of the United States Internal Revenue Code of 1986 provides that a Buyer of residential real property located in the United States must withhold federal income taxes from the payment of the purchase price if; (a) the purchase price exceeds three hundred thousand dollars (\$300,000.00); and (b) the Seller is a foreign person. Unless otherwise stated in an addendum attached hereto, if the purchase price is in excess of three hundred thousand dollars (\$300,000.00), Seller represents that Seller is not a nonresident alien, foreign corporation, foreign partnership, foreign trust or foreign estate (as those are defined by the Internal Revenue Code and applicable regulations) and agrees to execute an affidavit to this effect at time of settlement.

Seller's Initials \_\_\_\_\_ Buyer's Initials \_\_\_\_\_

**17. HOMEOWNERS WARRANTY.** Buyer and Seller are advised that Homeowners Warranties are available. A Homeowners Warranty is only part of this Agreement if Buyer or Seller agrees to purchase a warranty. Buyer and Seller are advised to request information about what is included in the warranty and what is excluded (for example, preexisting conditions) and the amount of the deductible.

**18. RISK OF LOSS.** The risk of loss or damage to the property by fire, wind storm or other casualty until settlement shall be borne by the Seller. If any part of the property is damaged or destroyed by fire or other casualty loss, Seller shall restore the same to its previous condition as soon as reasonably possible, but in any event by settlement date. If Seller is unable to do so, Buyer may terminate this Agreement and the deposit monies shall be refunded to Buyer in accordance with the terms of this Agreement.

**19. CONDITION OF PROPERTY; INSPECTIONS.** The Seller will deliver the property in substantially the same physical condition as of the date of this Agreement. Seller agrees to permit access to Property by an authorized appraiser, inspector or contractor as required by the lender or by other terms of this Agreement. Buyer shall have the responsibility of scheduling a pre-settlement inspection of Property within 48 hours of settlement to verify that Property is in the condition required by this Agreement including conditions disclosed and accepted by the Buyer elsewhere in this Agreement or by addendum. Seller is responsible for insuring that utilities are turned on during inspections, appraisals and pre-settlement inspection. Property shall be "broom clean" and free of debris at time of final settlement or occupancy (whichever occurs first).

Unless otherwise agreed to herein, the electrical, plumbing, septic system, well, heating, air conditioning, and any other electro-mechanical systems, appliances and equipment included in this Agreement of Sale shall be in operating condition at time of final settlement. In the event of any failures of Property between the time of final acceptance and settlement, Seller shall make necessary repairs at Seller's expense, prior to settlement.

Except as expressly contained herein, no other warranties or representations have been made by the Seller or relied upon by the Buyer and upon settlement all the Seller's obligations under this Agreement shall expire. It is understood and agreed by the parties hereto the Broker(s)/Salesperson(s) assumes no responsibility for defects concerning the physical condition of the property described herein and all improvements thereon. Unless otherwise indicated herein, Buyer represents that they have made a satisfactory inspection of the property and agrees to accept the property in its present condition unless otherwise provided herein.

**20. INCLUDED CLAUSES.** The following clauses are included in this Agreement only if marked "yes" or checked. They permit Buyer to obtain an inspection of specific aspects of the Property. The purpose of any inspection is to independently evaluate the condition of the Property and identify major defects, if any. A major defect is any deficiency in a system that causes the system to perform in an unsafe manner or that prevents the system from performing its intended function. Buyer must object to any major defect identified by an inspection report by the date the report is due to Seller as listed below, or Buyer is deemed to have accepted Property with the defect and the contingency is automatically considered to be satisfied. If this Agreement is cancelled as a result of the election of any of the options below, all parties agree to immediately execute the proper documentation to acknowledge termination of this Agreement of Sale. There shall then be no further obligation or liability of either party, broker or salespeople, and all monies on deposit shall be returned to Buyer in accordance with the terms of this Agreement. Buyer and Seller agree that Broker(s)/Agent(s) does not guarantee, and will not be held responsible for, any person or company performing the inspection or correction of any condition pursuant to the terms of this Agreement and will not be responsible for the selection of any person or company chosen to perform an inspection or correct any condition.

**PROCEDURES FOR INCLUDED CLAUSES 20a THROUGH 20d**

The following contingencies become part of this agreement if marked yes or checked. Each included contingency is subject to the terms and remedies described herein.

**20a. \_\_\_\_\_ On-Site Waste/Septic Contingency.**

Buyer may have the on-site waste/septic system inspected by a licensed plumber or septic contractor of Buyer's choice at Buyer's expense, to verify that the on-site waste/septic system is in working order. Buyer must provide Seller with a copy of the written report describing any major defect. Report of major defects, if any, is due to Seller by \_\_\_\_\_ (date)

**20b. \_\_\_\_\_ Well Water Contingency.**

Buyer may have the water inspected by a water testing company of Buyer's choice, at Buyer's expense, to verify that the well is in working order with no major defects, and there is an absence of total coliform bacteria, and meets EPA standards for nitrate, chloride, and lead. Buyer must provide Seller with a copy of the written report containing any major defect. Report of major defects, if any, due to Seller by \_\_\_\_\_ (date)

**20c. \_\_\_\_\_ Radon Contingency.**

Buyer may have Property inspected by a registered radon service company of Buyer's choice, at Buyer's expense, to verify that the radon level is less than 4 picocuries/liter. Buyer must provide Seller with a copy of the written report containing any evidence of higher radon levels than herein stated. Report of major defects, if any, due to Seller by \_\_\_\_\_ (date)

**20d. \_\_\_\_\_ Swimming Pool Contingency.**

Buyer may have the swimming pool inspected by a pool maintenance company of the Buyer's choice, at Buyer's expense, to verify that there are no major defects in the pool and equipment. Buyer must provide Seller with a copy of the written report describing any major defect. Report of major defects, if any, is due to Seller by \_\_\_\_\_ (date)

Seller's Initials \_\_\_\_\_ Buyer's Initials \_\_\_\_\_

**SELLER'S DUTIES.** If Buyer provides written notice of a major defect of the above selected systems, then Seller shall notify Buyer, within 5 calendar days of Seller's receipt of Buyer's notice, whether Seller (a): intends to correct the major defect(s) at Seller's sole cost prior to settlement, (b): refuses to correct any of the major defects, or (c): offers to negotiate with Buyer about the major defects with such negotiations to be completed within 5 additional calendar days. If the negotiations are not completed in the time specified above or Seller fails to provide written notification, then this shall mean that Seller has refused to correct the defect.

**BUYER'S DUTIES.** If Seller does not elect to correct the major defect or a negotiated agreement to correct major defects is not agreed to, then Buyer must notify Seller within 5 calendar days of receiving Seller's notice whether Buyer will (a): accept Property with the defect and no reduction of price or (b): declare the Agreement null and void with all deposit money being returned to Buyer. Buyer's failure to provide written notice shall mean Buyer has accepted Property with the major defect and with no abatement of price.

**21. PROPERTY INSPECTION CONTINGENCY.**      Yes    No

Report of defects and request for repairs, if any, due to Seller by \_\_\_\_\_ (date)

Other systems or items to be inspected by the home inspection company \_\_\_\_\_

Subsequent inspections and negotiations, (if any), to be completed by \_\_\_\_\_ (date)

Buyer is not purchasing a newly constructed home and the property may have minor problems associated with a previously owned property. A major defect is any deficiency in a system that causes the system to perform in an unsafe manner or that prevents the system from performing its intended function.

If "Yes" is indicated above, this Agreement of Sale is contingent upon the Buyer obtaining a property inspection and written report (the Inspection), by a home inspection company and/or by a licensed contractor of Buyer's choice at Buyer's expense. If Buyer does not choose to obtain an Inspection, or if major defects are not reported to the Seller by date specified, then Buyer has waived the Property Inspection contingency.

If the home inspection discovers major defects, Buyer shall provide Seller with a written request for repairs and a copy of the relevant portions of the inspection report. The request for repairs must be made by the deadline specified. Seller shall then, in writing:

- (a) Agree to correct any major defects at Seller's sole cost by a licensed contractor. Such work shall be completed at least two days prior to settlement and written proof of completion shall be supplied to buyers; OR
- (b) Refuse to correct the major defects; OR
- (c) Enter into a mutually agreeable written agreement with Buyer providing for particular repairs to the Property and/or credit to Buyer at Settlement if this is acceptable to the mortgage lender.

If the Seller refuses to correct the major defects, fails to respond in writing to Buyer's request, or an agreement about such repairs is not negotiated, then the Buyer may notify Seller in writing, no later than one day after the date for subsequent inspections and negotiations specified herein, of Buyer's intent to purchase the property in its present condition or this contract shall be null and void and all deposit money shall be returned to Buyer in accordance with the terms of this Agreement.

It is understood that general statements as to the condition of the Property contained in this Agreement, such as "electrical system shall be in working order at the time of settlement," will not obligate Seller to repair items noted in the Property Inspection Report unless Seller agrees to make repairs according to the terms of the Property Inspection paragraph.

Seller will have heating/air conditioning systems and all utilities (including fuels) operative for the inspections. Seller shall not be obligated to repair any defects fully disclosed in the Seller's Disclosure of Real Property Condition Report or defects otherwise accepted by Buyer in this Agreement. However, specific actions required by this Agreement, such as "repair defective electric outlet in the kitchen," will remain part of this agreement.

Any failures of the Property occurring between the time of final acceptance and settlement shall be repaired by Seller, at Seller's expense, prior to settlement. Any subsequent inspections necessitated by the initial inspection shall be at the direction and expense of the Buyer, performed by a licensed contractor, and completed within the time frames provided herein. The Broker(s) shall not be responsible for determining the necessity of additional inspections. Buyer and Seller agree that Broker(s) does not guarantee, and will not be held responsible for, any person or company performing the inspection or correction of any condition pursuant to the terms of this Agreement and will not be responsible for the selection of any person or company chosen to perform an inspection or correct any condition.

**22. WOOD DESTROYING INSECT INSPECTION REPORT.** The Buyer shall procure, at Buyer's expense (unless prohibited by the type of mortgage financing, in which case it shall be procured by the Buyer at Seller's expense), a wood destroying insect inspection report (WDI) from a company holding a Pesticide Business License or an individual licensed by the Department of Agriculture as a Commercial Pesticide Applicator (Restricted Use) Category 7B Wood Destroying Pest Control (WDI Inspector). The inspection shall include the house, attached or detached garage, and improvements attached to the house or garage, but not other detached items on the property, such as (but not limited to) sheds, fences, wood piles, mulch beds, etc., unless such items are specifically listed herein. Buyer shall deliver to Seller a copy of the WDI report no later than 15 days before settlement.

- (a) If there is no active infestation, prior infestation, prior treatment or damage from infestation, then no further action is needed by either party.

Seller's Initials \_\_\_\_\_

Buyer's Initials \_\_\_\_\_

(b) If the report indicates that there is any active infestation, prior infestation, prior treatment or damage from infestation, then Buyer may obtain an inspection to determine if the structural integrity of the property has been impaired and provide an estimate for treatment and repairs. The party who pays for the pest inspection shall pay for the structural inspection ("the first structural report") and estimate. If the first structural report states that the structural integrity has not been impaired, no repairs by the Seller shall be required.

(c) If the cost to treat and repair damage exceeds 10% of the Purchase Price, Buyer may declare this Agreement null and void, in which case the deposit shall be returned to the Buyer in accordance with provisions in this Agreement, and each party shall be relieved of further liability to the other.

(d) If (c) does not apply, then the Seller shall have the option of treating the infestation and having any structural impairment corrected by licensed contractors, at Seller's expense prior to settlement. Seller shall, within 5 calendar days, notify buyer in writing whether or not Seller will exercise its option to do any required work. If Seller elects to do any required work, Seller shall deliver to Buyer a written report prepared by a WDI Inspector/Licensed contractor itemizing the treatment/repairs to be made. After the treatment/repairs have been completed, Seller shall provide Buyer with a written statement from the licensed contractor certifying that the repairs required by the first structural report have been completed and the integrity of those areas is no longer structurally impaired. This report shall be provided by settlement. Buyer may, at Buyer's expense, hire a representative to be at the property while the Seller's contractor makes repairs. If Seller elects not to correct or fails to provide written notice within 5 calendar days, Buyer shall have the option of proceeding to settlement without reduction of the purchase price or declaring this agreement null and void in writing and being repaid all deposit money. Written notice of Buyer's election to declare this agreement null and void must be delivered to Seller within 5 calendar days after receiving Seller's written notice or Seller's failure to give written notice.

(e) If Buyer does not declare this agreement null and void, there shall be no liability of Seller for the infestation or damage, no obligation of Seller to correct, no reduction of the purchase price, no credit to Buyer at settlement for the cost of correction or re-inspection and Buyer shall be responsible for any correction or re-inspection required by Buyer's lender. If this paragraph applies, the Buyer purchases the property in "as is" condition and waives all claims under this paragraph against the Seller, the Broker(s) and Salesperson(s), for any damage to the structure by wood destroying insects.

**23. ENVIRONMENTAL CONDITIONS.** Buyer is hereby advised that environmental conditions may exist about which Seller has no knowledge including but not limited to: buried fuel tanks, asbestos, radon, lead paint, and urea-formaldehyde foam insulation. Buyer may negotiate with Seller for permission to conduct environmental testing as a term or condition of this Agreement. Any agreement relating to environmental testing must be in writing and signed by both Buyer and Seller. Further information can be obtained from the following agencies: United States Environmental Protection Agency, Washington DC; Radon Health Systems Protection, Dover DE; State of Delaware Department of Health and Social Services, Dover DE; United States Consumer Products, Safety Commission, Washington DC.

**24. BUYER'S DEFAULT.** If Buyer fails to deliver any payment or additional deposit, fails to make mortgage application as specified herein, knowingly furnishes false or incomplete information to Seller, Broker or the lending institution concerning Buyer's legal or financial status, fails to cooperate in the processing of the mortgage loan application, resulting in failure to obtain a mortgage financing commitment, or violates or fails to perform any of the terms or conditions of this Agreement, then Seller shall have the right and option to cancel this Agreement and to retain any deposit money as liquidated damages for such default by Buyer, or exercise any legal or equitable right or remedy to which Seller may be entitled and in connection therewith to apply any deposit money either on account of the Purchase Price or on account of damages, as Seller may elect.

**25. SELLER'S DEFAULT.** If Seller shall, for some reason not excused hereunder, fail or refuse to perform his obligation to Buyer, and Buyer shall not also be in default, Buyer shall either have all monies paid hereunder on account of the Purchase Price, (together with such reasonable costs incurred in preparation for settlement), refunded forthwith, whereupon all rights and obligations hereunder shall cease and terminate, or Buyer shall have the right to seek any remedy and maintain any action against Seller to which Buyer may be entitled whether at law or in equity.

**26. NO REPRESENTATION.** Buyer and Seller understand and acknowledge that Broker(s) are not at any time authorized to make any representations about this Agreement or the property other than those written in this Agreement. Broker(s), Agent(s), Subagents and employees of Broker(s) do not assume any responsibility for the condition of the property or for the performance of this Agreement by any or all parties hereto. By signing this Agreement, Buyer and Seller acknowledges they have not relied on any representations made by Broker(s) or any Agents, Subagents or employees of Broker(s), except those representations written in this Agreement.

**27. INDEMNIFICATION.** In the event any dispute arises under this Agreement between Seller and Buyer resulting in Broker(s) or any Agents, or Subagents or employees of Broker(s) being a party to any litigation, Seller or Buyer, whichever is unsuccessful, shall indemnify and hold Broker(s), Agents, Subagents or employees of Broker(s) harmless from any liability, loss, damage, cost, expense, and attorney fees, provided such litigation does not result in a judgment against Broker(s), Agent(s), Subagents or employees of Broker(s) for acting improperly under this Agreement. Additionally, in the event a dispute arises under this Agreement between Seller and Buyer resulting in any litigation, Buyer or Seller, whichever is unsuccessful, shall also be liable for the other parties' court costs and attorney's fees.

Seller's Initials \_\_\_\_\_ Buyer's Initials \_\_\_\_\_

**28. AGENCY DISCLOSURE.**

As disclosed in the Consumer Information Statement of the Delaware Real Estate Commission, the parties confirm that the following agency relationships exist:

- I. \_\_\_\_\_, Listing Broker  
 Seller's Agent                       Dual Agent
- II. \_\_\_\_\_, Designated Listing Agent  
 Seller's Designated Agent               Designated Dual Agent
- III. \_\_\_\_\_, Selling Broker  
 Buyer's Agent or                       Dual Agent                       Seller's Subagent
- IV. \_\_\_\_\_, Designated Selling Agent  
 Buyer's Designated Agent               Designated Dual Agent               Seller's Subagent
- V. \_\_\_\_\_ Broker, and \_\_\_\_\_ Salesperson,  
are common law agents in which case further agency disclosure is required.

**29. SUCCESSION.** This Agreement shall benefit and bind the parties hereto, their respective heirs, personal representatives, successors and assigns. Buyer may not assign Buyer's interest in this Agreement without Seller's prior written consent, which consent will not be withheld unless such assignment may adversely affect Seller.

**30. BROKERAGE FEE.** Buyer and Seller agree that the Broker(s)/Agent(s) was responsible for procuring this Agreement, and agree that a brokerage fee for services rendered as specified in a separate agreement for compensation will be paid. If not previously paid, the settlement attorney is hereby irrevocably authorized and directed to collect the brokerage fee as specified in the separate agreement and pay the same to the Broker at final settlement as a convenience to the parties, and not as a limitation upon Buyer's or Seller's liability to pay the brokerage fee.

**31. ADDENDUMS.**

These Addendums are only applicable if marked **YES** or checked. **NO** or a blank means you are waiving the opportunity to include the contingency or clause. If language in this Agreement of Sale and Addendum(s) are in conflict, then the addendum(s) will supersede this Agreement.

- \_\_\_\_\_ Seller's Disclosure of Real Property Condition Report, unless exempt by State Law. (Additional form required.)
- \_\_\_\_\_ Lead Based Paint Disclosure Form, unless exempt by Federal Law (Additional form required)
- \_\_\_\_\_ Radon Disclosure Form, unless exempt by State law (Additional form required)
- \_\_\_\_\_ Buyer's Financial Information
- \_\_\_\_\_ Mortgage Letter with Credit Check
- \_\_\_\_\_ FHAVA Amendatory Language and *For Your Protection: Get a Home Inspection.* (Additional form required)
- \_\_\_\_\_ Homeowners Warranty paid for by \_\_\_\_\_ Warranty Company \_\_\_\_\_.
- \_\_\_\_\_ Additional Addenda not included above \_\_\_\_\_
- \_\_\_\_\_ Buyer-Seller Dispute Resolution. NOTE: This is not a condition or contingency of this agreement and requires a separate attached signed addendum and all parties must agree.

**32. ADDITIONAL TERMS AND CONDITIONS.** \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**33. MISCELLANEOUS.** Delaware law governs this Agreement. The paragraph captions are for convenient reference only and are not intended to limit or enlarge the substance of this Agreement. The term Broker(s) when used in this Agreement shall include Broker of Record, Brokerage Organization, Broker Owner, Salesperson(s) and employees involved in this Agreement.

Seller's Initials \_\_\_\_\_ Buyer's Initials \_\_\_\_\_

The singular forms "Buyer" and "Seller" are used in this Agreement solely as a convenience and are intended to include all parties who are Buyers or Sellers. Buyer and Seller agree that they have read and fully understand this Agreement, including the Seller's Disclosure of Real Property Condition Report (if applicable), that it contains the entire agreement between them and that they do not rely on any other written or oral representation or statement not expressly written in this Agreement, including any statement of fact or opinion contained in any advertisement, listing agreement, multiple listing description or multiple listing information sheet or made by Seller, any broker, salesperson, or any agent or employee of any of them. If settlement does not take place Buyer and Seller shall each be responsible to pay for services ordered on their behalf, unless otherwise provided for herein. The parties hereto agree to execute and deliver any other instrument(s) or document(s) that may be necessary or convenient to carry into effect the provisions of this Agreement, and the parties agree to otherwise cooperate in good faith as may be necessary to complete the settlement contemplated herein.

~~34. CHANGES. There have been changes in the form of this Agreement of Sale as copyrighted by the Delaware Association of REALTORS® other than filling in the blanks. Yes No. If yes, describe changes.~~

**35. ENTIRE CONTRACT.** This contract and any addenda hereto contain the final and entire Agreement between the parties and may not be modified or changed except by written agreement signed by all parties. The parties agree that neither they nor their Broker(s)/Agent(s) shall be bound by any term, conditions, statements, warranties or representations, oral or written, not contained herein. FAILURE TO CHECK OR MARK A BOX "YES" MEANS BUYER HAS WAIVED THE RIGHT TO INCLUDE THE CONTINGENCY OR CLAUSE AS PART OF THIS AGREEMENT.

**36. FINAL ACCEPTANCE.** This agreement is not binding until signed by and delivered to all parties.

**IN WITNESS WHEREOF,** the parties have signed this agreement on the date stated below, thereby showing their intent to be bound hereby.

_____	_____	_____
WITNESS	BUYER	Date & Time
_____	_____	_____
WITNESS	BUYER	Date & Time
_____	_____	_____
WITNESS	SELLER	Date & Time
_____	_____	_____
WITNESS	SELLER	Date & Time

<b>SELLER HEREBY REJECTS</b> this offer as of _____	_____
	Date & Time

_____	_____
WITNESS	SELLER

_____	_____
SELLING BROKER	BRANCH OFFICE
_____	_____
OFFICE PHONE NUMBER	FAX NUMBER
_____	_____
SALES ASSOCIATE	PHONE NUMBER
_____	_____
LISTING BROKER	BRANCH OFFICE
_____	_____
OFFICE PHONE NUMBER	FAX NUMBER
_____	_____
SALES ASSOCIATE	PHONE NUMBER

Deposit received: \$ \_\_\_\_\_ :  Cash       Check # \_\_\_\_\_      Effective date of contract \_\_\_\_\_